



Financial Statements

For the Years Ended December 31, 2020 and 2019

A Certified Women-Owned Business Enterprise in the Commonwealth of Massachusetts and City of New York 4238 Washington Street, Suite 307, Boston, Massachusetts 02131 687 West 204<sup>th</sup> Street, New York, New York 10034

Member, American Institute of Certified Public Accountants Member, Association of Fraud Examiners www.daviskellycpas.com

## Financial Statements

## For the Years Ended December 31, 2020 and 2019

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## Independent Auditors' Report

To the Board of Directors The Akshaya Patra Foundation (USA) Canoga Park, California

## **Opinion**

We have audited the accompanying financial statements of The Akshaya Patra Foundation (USA) (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Akshaya Patra Foundation (USA) as of December 31, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Akshaya Patra Foundation (USA) and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

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Member, American Institute of Certified Public Accountants Member, Association of Fraud Examiners www.daviskellycpas.com In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Akshaya Patra Foundation (USA)'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Akshaya Patra Foundation (USA)'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Akshaya Patra Foundation (USA)'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### Report on Summarized Comparative Information

We have previously audited The Akshaya Patra Foundation (USA)'s 2019 financial statements, and our report dated June 12, 2020 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

New York, New York April 30, 2021

DavisKelly LLC

## Statements of Financial Position

## As of December 31, 2020 and 2019

Assets		2019		
Current Assets:				
Cash and cash equivalents Accounts and pledges receivable Prepaid expenses	\$	6,779,097 274,225 11,578	\$	1,679,114 769,168 2,790
Total current assets		7,064,900		2,451,072
Website and Computers, net		10,196		24,504
Other Assets: Pledges receivable - noncurrent, net		327,780		9,637
Total assets	_\$	7,402,876	\$	2,485,213
Liabilities and Net Assets				
Current Liabilities:				
Accounts payable Grants payable Accrued expenses Refundable advanced	\$	11,142 4,121,711 13,330 119,800	\$	10,493 - 92,635 -
Total liabilities		4,265,983		103,128
Net Assets:				
Without donor restrictions With donor restrictions		850,649 2,286,244		(573,180) 2,955,265
Total net assets		3,136,893		2,382,085
Total liabilities and net assets	\$	7,402,876	\$	2,485,213

## Statement of Activities

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support:			
Contributions and other support:			
Contributions	\$ 5,016,432	\$ 2,690,569 \$	7,707,001
Interest income	15,281	-	15,281
Contributed goods and services	116,345	-	116,345
Net assets released from restrictions	1,222,030	(1,222,030)	
Total contributions and other			
support	6,370,088	1,468,539	7,838,627
Event revenue	3,810,727	1,198,799	5,009,526
Less: direct event expenses	(102,615)		(102,615)
Net assets released from restrictions	3,336,359	(3,336,359)	-
Event revenue, net	7,044,471	(2,137,560)	4,906,911
Total revenue and support	13,414,559	(669,021)	12,745,538
Expenses:			
Program services	11,120,158	-	11,120,158
Fundraising	689,879	_	689,879
General and administration	180,693		180,693
Total expenses	11,990,730	-	11,990,730
Changes in net assets	1,423,829	(669,021)	754,808
Net Assets, beginning of year	(573,180)	2,955,265	2,382,085
Net Assets, end of year	\$ 850,649	\$ 2,286,244 \$	3,136,893

## Statement of Activities

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Support:			
Contributions and other support: Contributions Interest income Contributed goods and services Net assets released from restrictions	\$ 2,611,436 11,866 144,125 256,593	\$ 883,687 - - (256,593)	\$ 3,495,123 11,866 144,125
Total contributions and other support	3,024,020	627,094	3,651,114
Event revenue Less: direct event expenses Net assets released from restrictions	3,381,908 (696,926) 996,278	1,388,580 - (996,278)	4,770,488 (696,926)
Event revenue, net	3,681,260	392,302	4,073,562
Total revenue and support	6,705,280	1,019,396	7,724,676
Expenses:			
Program services Fundraising General and administration	8,882,089 617,499 156,957	- - -	8,882,089 617,499 156,957
Total expenses	9,656,544		9,656,544
Changes in net assets	(2,951,264)	1,019,396	(1,931,868)
Net Assets, beginning of year	2,378,084	1,935,869	4,313,953
Net Assets, end of year	\$ (573,180)	\$ 2,955,265	\$ 2,382,085

## Statements of Cash Flows

## For the Years Ended December 31, 2020 and 2019

	2020	2019
Cash Flows from Operating Activities:		
Changes in net assets	\$ 754,808 \$	(1,931,868)
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		,
Depreciation and amortization	16,392	14,397
Change in:	,	,
Accounts and pledges receivable	494,943	455,121
Prepaid expenses	(8,788)	13,874
Pledges receivable - noncurrent	(318,143)	4,699
Accounts payable	649	9,338
Grants payable	4,121,711	, -
Accrued expenses	(79,305)	73,021
Refundable advance	 119,800	<u>-</u>
Net cash provided by operating activities	5,102,067	(1,361,418)
Cash Flows from Investing Activities:		
Purchase of fixed assets	(2,084)	(10,352)
Net cash used in investing activities	 (2,084)	(10,352)
Net change in cash and cash equivalents	5,099,983	(1,371,770)
Cash and Cash Equivalents, beginning	 1,679,114	3,050,884
Cash and Cash Equivalents, ending	\$ 6,779,097 \$	1,679,114

## Statement of Functional Expenses

	Program					eral and	T-4-1
		Services	Fu	ndraising	Aami	<u>inistration</u>	<u>Total</u>
Grants to Akshaya Patra							
Foundation India	\$	10,663,287	\$	-	\$	-	\$ 10,663,287
Salaries and program consultants		395,728		501,899		67,563	965,190
Health insurance		9,554		12,117		1,631	23,302
Fringe benefits		2,409		3,056		411	5,876
Payroll taxes		26,235		33,274		4,479	63,989
Professional fees		16,600		11,067		27,667	55,333
Donation processing fees		-		37,856		4,206	42,062
Information technology		_		11,349		2,003	13,352
Website		559		2,797		2,238	5,594
Filing fees		-		-		11,983	11,983
Marketing expenses		-		61,663		15,416	77,079
Occupancy		-		5,100		5,100	10,200
Telecommunication		-		2,467		1,644	4,111
Pension expense		2,543		3,225		434	6,202
Insurance		-		-		8,577	8,577
Office expenses		-		3,199		9,598	12,797
Travel		3,242		811		1,351	5,404
Depreciation and amortization		-		-		16,392	16,392
Total expenses	\$	11,120,158	\$	689,879	\$	180,693	\$ 11,990,730

## Statement of Functional Expenses

	Program				neral and	T ( 1	
		Services	Ful	ndraising	Adm	inistration	<u>Total</u>
Grants to Akshaya Patra							
Foundation India	\$	8,431,337	\$	-	\$	-	\$ 8,431,337
Salaries and program consultants		359,919		456,482		61,450	877,850
Health insurance		6,575		8,339		1,123	16,037
Fringe benefits		4,266		5,410		728	10,404
Payroll taxes		18,044		22,885		3,081	44,009
Professional fees		9,045		6,030		15,075	30,149
Donation processing fees		-		49,340		5,482	54,822
Information technology		-		15,237		2,689	17,926
Website		276		1,380		1,104	2,759
Filing fees		-		-		12,186	12,186
Marketing expenses		-		35,898		8,974	44,872
Occupancy		-		2,430		2,430	4,860
Telecommunication		-		3,814		2,543	6,357
Pension expense		1,968		2,496		336	4,800
Insurance		-		-		7,250	7,250
Office expenses		-		3,885		11,654	15,539
Travel		15,495		3,874		6,456	25,825
Other program expenses		35,165		-		-	35,165
Depreciation and amortization		-		-		14,397	14,397
Total expenses	\$	8,882,089	\$	617,499	\$	156,957	\$ 9,656,544

#### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

### Note 1. Organization

The Akshaya Patra Foundation (USA) (the Organization) was established in 2001 as a USA 501(c)(3) non-profit corporation to promote the mission and to raise and distribute funds to help grow The Akshaya Patra Foundation (TAPF) based in Bengaluru, India. In 2020, TAPF provided hot, nutritious meals and grocery kits to more than 1.8 million children daily in over 19,000 government schools across 14 states from 55 centralized and 2 de-centralized kitchen locations in India. These meals serve a dual role of combatting childhood malnutrition and encouraging school attendance. In the years ended December 31, 2020 and 2019, the Organization contributed \$10,663,287 and \$8,431,337 to TAPF in the form of grants. Pursuant to a Board Resolution, which can be amended from time to time, a percentage of all funds raised by The Akshaya Patra Foundation (USA) are retained to cover its operating expenses and the balance is sent as grants either with or without use restrictions in accordance with donor instructions. Additionally, the Organization may receive other funds which are designated to be used exclusively for its operations.

### Note 2. Summary of Significant Accounting Policies

### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

### Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net assets without donor restrictions:* Net assets without donor restrictions are those available for use in general operations and not subject to donor or certain grantor restrictions.

Net assets with donor restrictions: Net assets with donor restrictions are subject to donor-imposed or certain grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed Restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## Basis of Presentation

Financial statements presentation follows the guidelines of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Not-for-Profit Entities—Presentation of Financial Statements of Not-for-Profit Entities.

#### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

### Note 2. Summary of Significant Accounting Policies (Continued)

## Cash and Cash Equivalents

The Organization considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of ninety days or less at the time of purchase. Excluded from this definition of cash equivalents are such amounts that represent funds that have been restricted by donors and designated by the Board.

### Contributed Goods and Services

The Organization records various types of in kind support including contributed professional services, advertising and materials. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations. Contributions of tangible assets are recognized at fair market value when received. Additionally, the Organization receives a significant amount of skilled, contributed time, which does not meet the two recognition criteria as described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

## Functional Allocation of Expenses

The Organization allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and/ or support service are allocated directly according to its natural expenditure classification.

#### **Equipment**

Equipment is recorded at cost, if purchased, or if donated, at their estimated fair market value at the date of receipt. All acquisitions of equipment in excess of \$1,500 and all expenditures for repairs, maintenance, and betterments that materially prolong the useful lives of assets are capitalized. The cost of maintenance, repairs, and minor renewals are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets of three to five years.

### Income Tax Status

The Organization is exempt from federal income tax under Section 501(c) (3) of the Internal Revenue Code except on net income derived from unrelated business activities. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b) (1) (a) and has been classified as an organization that is not a private foundation under Section 509(a) (1). The Organization is also exempt from State taxes.

### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

### Note 2. Summary of Significant Accounting Policies (Continued)

### Use of Estimates and Assumptions

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Organization's management to make estimates and assumptions. These affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

### Revenue and Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

#### **Contributions**

Contributions are recognized as revenue when they are received or unconditionally pledged. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, assets with restrictions are reclassified to assets with restrictions.

### Pledges Receivable

Pledges receivable represent amounts which are due from donors which are classified as current if they are scheduled for payment within one year, and non-current when the expected payment date exceeds one year. Promises to give with expected payment dates that extend beyond one year are discounted to their present value. Management believes that all pledges receivable are collectible, and therefore, no allowance for doubtful pledges has been established. If pledges are determined to be uncollectible in subsequent periods, they will be charged to activities at that time.

### Note 3. Liquidity and Availability

The Organization has the Board directive to retain funds to keep cash reserves for up to six months of general expense and for building up the organization, from time to time. In general, funds are disbursed towards program expenses at the end of every quarter and held in interest bearing money market accounts at regional or national level banks till such time. Marketable securities are donations received in the form of stocks that are received and immediately sold for cash proceeds. Estimated average annual non grant expense for the Organization is \$1 million, and the available balance on December 31, 2020 is sufficient to last for 7 months.

### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

## Note 3. Liquidity and Availability (Continued)

Liquid financial assets as of December 31, 2020 comprise the following:

Cash and cash equivalents Accounts and pledges receivable	\$	6,779,097 274,225
Accounts and pieuges receivable		214,223
Total financial assets		7,053,322
Less: grants payable		(4,121,711)
Less: net assets with donor restrictions		(2,286,244)
Financial assets available to meet general expenditures	Φ	(15.265
over the next 12 months	\$	645,367

## Note 4. Equipment

At December 31, equipment consisted of the following:

	 2020	2019
Computers Less accumulated depreciation and amortization	\$ 40,985 \$ (30,789)	38,901 (14,397)
Net	\$ 10,196 \$	24,504

## Note 5. Significant Concentrations of Risk

Financial instruments that potentially subject the Organization to concentration of credit risk consist primarily of cash, cash equivalents, investments, and contributions receivable. The Organization maintains its cash, cash equivalents, and investments with high-credit quality financial institutions. These balances from time-to-time exceed the FDIC limits and subject the Organization to concentration of credit risk. At December 31, 2020 and 2019, the Organization had \$6,188,281 and \$1,174,019, respectively, over the FDIC limits.

#### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

#### Note 6. Events

The Organization had events in the years 2020 and 2019. For the years ended December 31, the event revenue and expenses are as follows:

_				2020		2019
_		Without		With		
		Donor		Donor		
_	Re	estrictions	R	estrictions	Total	Total
Event revenue	\$	3,810,727	\$	1,198,799	\$ 5,009,526	\$ 4,770,488
Less: direct event expenses		(102,615)		-	(102,615)	(696,926)
Net assets released from restrictions		3,336,359		(3,336,359)	_	
Events, net	\$	7,044,471	\$	(2,137,560)	\$ 4,906,911	\$ 4,073,562

#### Note 7. Retirement Plan

The Organization sponsors a Simple IRA defined contribution retirement plan (the Plan) covering substantially all of its employees who meet certain eligibility requirements. The Organization will match employee contributions up to 3% of their gross salary. During the years ended December 31, 2020 and 2019, the Organization made contributions to the plan in the amount of \$6,202 and \$4,800, respectively.

#### Note 8. Net Assets with Donor Restrictions

At December 31, 2020 and 2019, the Organization had assets with donor restrictions of \$2,286,244 and \$2,955,265, respectively, which are restricted for specific programs.

### Note 9. Indemnifications

In the ordinary course of business, the Organization enters into various agreements containing standard indemnification provisions. The Organization's indemnification obligations under such provisions are typically in effect from the date of execution of the applicable statute of limitations. The aggregate maximum potential future liability of the Organization under such indemnification provisions is uncertain. As of December 31, 2020 and 2019, no amounts have been accrued related to such indemnification provisions.

#### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

## Note 10. Pledges Receivable

Pledges receivable are estimated to be collected as follows on December 31:

	2020			2019
Within one year In one to five years	\$	274,225 333,337	\$	540,831 238,337
Subtotal		607,562		779,168
Less: discount to net present value		(557)		(363)
Pledges receivable, net	\$	607,005	\$	778,805

Pledges receivable are recorded after being discounted to the anticipated net present value of the future cash flows.

## Note 11. Advertising

The Organization uses advertising for public relations and to promote its programs. Advertising costs are expensed as incurred. Total advertising costs including event advertisements for the years ended December 31, 2020 and 2019 were \$56,533 and \$11,285, respectively. This is included in the marketing expense.

### Note 12. Refundable Advance, Paycheck Protection Program (PPP) Loan

The Organization was granted a loan from a bank for \$119,800 pursuant to the PPP.

The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act, provides for loans to qualifying businesses for amounts up to 2.5 times the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after eight weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the eight-week period.

The unforgiven portion of the PPP loan is payable over two years at an interest rate of 1%, with a deferral of payments for the first six months. The Organization intends to use the proceeds for purposes consistent with the PPP. While the Organization currently believes that its use of the loan proceeds will meet the conditions for forgiveness of the loan, the Organization cannot assure it will not take actions that could cause the Organization to be ineligible for forgiveness of the loan, in whole or in part. The loan is recorded on the statement of financial position as a refundable advance.

The PPP loan has been fully forgiven in January 2021.

### Notes to Financial Statements

## For the Years Ended December 31, 2020 and 2019

#### Note 13. Contributions in India

For the years ended December 31, 2020 and 2019, the Organization received \$367,417 and \$663,692 of contributions, respectively as a result of fundraising efforts in the United States of America. These amounts are also recorded as grant expenses in the same years. Both the revenue and the related grant expense went directly to India.

#### Note 14. Grants Payable

Grants payable were approved in 2020, but not disbursed to India due to the Coronavirus Crisis. These grants payable remain restricted to particular organizations approved by the Board of Directors during the year ended December 31, 2020.

### Note 15. Net Assets

The net assets for the year ended December 31, 2019 reflect a negative balance of \$573,180. This is related to the timing of the transfer of grants to India at year-end. This is not a result of operations.

## Note 16. Subsequent Events

ASC 855-10, Subsequent Events, defines further disclosure requirements for events that occur after the statement of financial position date but before financial statements are issued. In accordance with ASC 855-10, the Organization management has evaluated events subsequent to December 31, 2020 through April 30, 2021, which is the date the financial statements were available to be issued.

The Organization's operations may be affected by the recent and ongoing outbreak of the coronavirus disease 2019 (COVID-19), which was declared a pandemic by the World Health Organization in March 2020. The ultimate disruption that may be caused by the outbreak is uncertain; however, it may result in a material adverse impact on the Organization's financial position, operations and cash flows. Possible effects may include, but are not limited to, the disruption of the Organization's programs.